



Initial Proposal for Use

SCOPE

{Your School} will create an educational experience for {Grade} students that uses the facilities at the Lange Innovation Center and Camp Belzer. This encompasses approximately three days {Dates}. The potential attendance is projected to be up to {#} students per day.

ROLE OF THE CROSSROADS OF AMERICA COUNCIL

The Crossroads of America Council (CACBSA) as owner and operator of Camp Belzer and the Lange Innovation Center desires to support {Your School's} efforts by making available facilities, staff, and activities that provide value to the students' education.

COST CONSIDERATIONS

The purpose of this document is to lay out potential costs for {Your School} relating to specific uses of the Camp Belzer and the Lange Innovation Center. It is meant as an initial effort to quantify the costs as a place to begin discussions of what to include within the scope of the agreement.

This initial proposal assumes that {Your School} will conduct activities between {Start Time} and {End Time} at Camp Belzer and the Lange Innovation Center. It further assumes that the CACBSA will operate and staff the following activity venues at or near capacity during these hours:

1. The Archery Range (either the indoor range at Lange Innovation Center or the Outdoor Range)
2. SkyTrail Air Adventure Course in the Lange Innovation Center
3. Main Climbing Wall in the Lange Innovation Center

CACBSA will also provide exclusive access to all areas of the Lange Innovation Center during the period the educational experience and make available common areas of the Camp Belzer property for non-exclusive use, including river access, activity field, and pavilions.

PRICING (includes all staff and equipment use)

| | |
|--------------------------|---|
| • Facility Rental | \$1000 |
| • Activities | |
| ○ SkyTrail Air Adventure | \$ 500 |
| ○ Archery | \$ 300 |
| ○ Climbing | \$ 240 |
| Initial Cost Projections | \$2040 per day |
| Cost per Student | \$13.60 (150 students) \$16.32 (125 students) |